

New England Region Radon Conference

June 13-14, 2024

Spruce Training Center

Ward Hill, MA

Agenda

16 CE Credits

Thursday, June 13, 8:00am - 5:30pm

Morning

Sign-in and Welcome

(1 hour) IEA National and Chapter Updates

(1.5 hours) State and Region Updates

(2 hours) Tour of the Spruce Ward Hill Facility, with Dave Hill and Bryan Garrity guiding you through Radon Mitigation products from assembly to shipping and Shawn Price and Dean Tognarelli providing a behind-the-scenes look at what goes on in a Radon Laboratory.

Luncheon and Chapter Meeting - at the Farmyard (Sponsored by RadonAway)

Afternoon - CE Courses

(2 hours) The Psychology of Sales: An Ethical Approach to Selling

Learn how buying decisions are made; dealing with 'think it overs'; the real reason people buy; the hardest territory for selling; how to close more sales

Instructor: Dan Raucci, Sales Training and Coaching Consultant

(2 hours) Advanced Diagnostics

Interactive hands-on session using diagnostic tools and methods provided in the fully equipped Spruce training facility

Instructor: Matt Hendrick, Spruce Senior Training Specialist

A Reception Sponsored by RadonAway will be held in the Farmyard from 5:30 to 7:00pm. Food and drinks will be served. < Use bold italics or color to highlight this sentence.>

Friday, June 14, 8:00am - 5:30pm

CE Course and Lunch

(8 hours) Soil Gas Mitigation Compliance Inspector

Instructor: Spruce Senior Training Specialist Matt Hendrick

This course is designed to train radon professionals, code officials, government workers and home inspectors to identify observable aspects of a residential radon system that may impact its proper operation and to ensure it is in compliance with the most up-to-date standards, including the system's structural integrity and safety concerns. This course qualifies for continuing education as well as an entry level course to obtain the NRPP SGMCI certification to inspect systems. The course is based on the new AARST/ANSI guidelines, and uses the latest inspection app from NRPP to streamline the process and create a professional report.

Instructor: Matt Hendrick, Spruce Senior Training Specialist

Lunch at 12:30 in the Farmyard (Sponsored by RadonAway)